

WHY BUSINESSES CHOOSE HPE GREENLAKE WITH EQUINIX FOR SAP HANA

See how HPE GreenLake edge-to-cloud platform with Equinix delivers the agility and economics of cloud, with the security and performance of on-premises IT

In the latest SAP User Group survey, 91% of members indicated that their SAP S/4HANA® deployments are or will be on-premises, hybrid, or private cloud solutions, with only 9% citing an all-public cloud strategy.¹

HYBRID, MULTICLOUD ARCHITECTURES ARE PREFERRED FOR SAP®

Businesses seeking the agility and economics of public cloud, with the security and performance of on-premises IT, often prefer a hybrid cloud approach for business-critical workload management.

Gartner® states that infrastructure and operations leaders responsible for cloud and edge infrastructure must be innovative with network security, workload deployments, and infrastructure extended to the edge.² This is especially important for SAP users looking to integrate data-driven processes, such as artificial intelligence (AI), machine learning (ML), and advanced analytics to unlock new opportunities to create contextually aware solutions that can operate in real time.

SAP S/4HANA MIGRATION

Enterprise IT departments are facing a move to SAP S/4HANA by 2027, which requires careful planning and preparation. Business-critical data within SAP HANA® is utilized by many custom database management tools and data warehousing applications, residing on-premises or within multiple cloud providers. These large databases will ultimately migrate into even larger SAP S/4HANA instances, which may not be well suited for public cloud due to data gravity and application entanglement, both of which can lead to performance issues and high egress fees. Due to these factors, many customers who originally deployed SAP HANA in public cloud are now repatriating critical pieces of their infrastructure to cloud adjacent solutions.

Businesses seek hybrid SAP HANA deployments built on secure and reliable platforms that deliver:

1. Predictable costs based on actual usage
2. Single tenancy on SAP-certified infrastructure
3. Cloud adjacent and globally distributed deployments
4. Low latency connections to leading SAP ecosystem partners

WHY HPE GREENLAKE WITH EQUINIX FOR SAP?

Businesses running SAP often turn to Hewlett Packard Enterprise, as their trusted infrastructure and hosting partner. With more than 34,000 SAP HANA deployments, HPE has more servers in production than the next three competitors combined—and is the leader in deployments

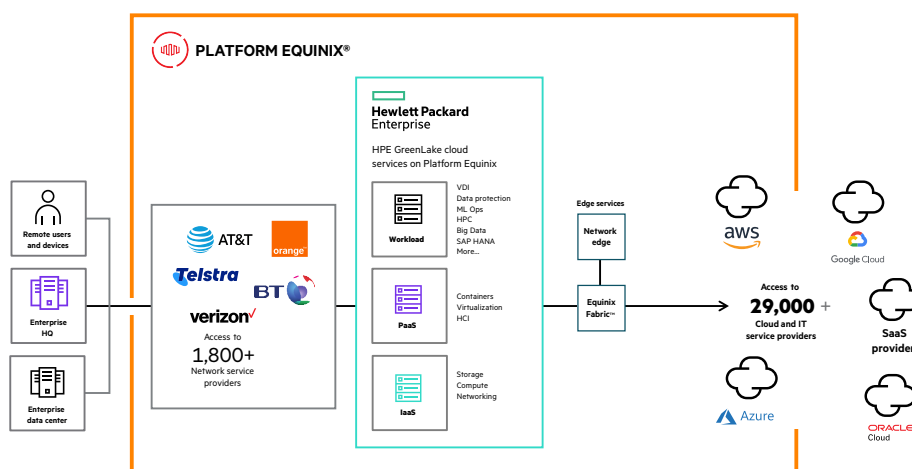


FIGURE 1. HPE GreenLake cloud services on Platform Equinix reference diagram

¹ "ASUG Pulse of the SAP Customer 2021 Results," ASUG, 2021

² "Gartner Predicts 2021: Cloud and Edge Infrastructure," Gartner Inc., John McArthur, Arun Chandrasekaran, Thomas Bittman, Tim Zimmerman, December 8, 2020

